

# 7 Lessons for Success



Adapted from “7 Lessons” by Leonard Kleinrock, Ph.D.

*Kleinrock is a Professor of computer science in the UCLA Henry Samueli School of Engineering and Applied Science and is considered to be one of the founding fathers of the Internet.*

**1. Believe you can achieve.**

**2. Environment matters.**

Explore your curiosities. Life is not a competition; clear the playing field. A cluttered playing field may actually hinder.

**3. A “wake-up” call can help.**

**4. Unanticipated choices will come your way.**

Keep your eyes open.

**5. Don’t follow the pack.**

Have the courage to stake out new territory, develop new ideas, and go for the high ground. Trust that you can achieve success. Once you reach a first accomplishment, you will have the confidence to repeat the process and generate future success.

**6. Be sure you enjoy your life work.**

Don’t sell yourself short! You will never get paid enough money to do something you don’t enjoy.

**7. It is often hard to recognize critical events**

when they first occur, so treat all your work as special and do each one well.

